

*Delivering technical solutions.*

Reduce costs.

Increase efficiency.

Improve environmental best practices.



## A different approach for **Better Results**

### **Reducing costs** without compromising service

Our primary objective is to help companies reduce costs. Waste Associates works closely with clients to provide the technical solutions for their unique disposal requirements while minimizing costs. You can't afford to waste time dealing with waste and recycling issues; more so, you can't afford to compromise your facilities' services. By applying our industry knowledge, we've been helping company's make educated business decisions without the repercussion of costly mistakes.

### **Efficiency matters**

Inefficient recycling programs, improper service levels and inadequate equipment often contribute to an increase in internal material handling and processing. Our technical solutions will optimize waste and recycling disposal programs by configuring service levels and equipment to best meet your needs resulting in efficient use of labor resources.

### **Working on behalf of the Environment**

As a leader in the waste management industry, Waste Associates has a responsibility toward sustaining the quality of the world we live in. As generators of waste, it is imperative that we make every effort to minimize the consumption of our earth's raw materials by reincorporating existing materials into the manufacturing of new products. Waste Associates is committed to providing technical solutions that promote environmental best practices, ensure compliance and safeguard the environment we live in.

**Waste Associates**   
Different Approach, Better Results

[www.wasteassociates.com](http://www.wasteassociates.com)



# Complete Environmental Solutions

## About Us

Waste Associates is a non-hazardous waste and recycling consulting firm helping companies implement and manage programs that reduce costs, increase efficiency and improve environmental best practices.

Our innovative approach to waste management is designed specifically to address the financial, operational and environmental needs of medium to large businesses.

We offer:

- Technical Consulting
- Account Management
- Waste Equipment Solutions
- Prepaid Recycling Solutions

## Innovation & Technical Expertise

By working closely with our customers, Waste Associates is capable of providing technical solutions that address unique disposal requirements while ensuring regulatory environmental compliance. As industry experts, we are continuously seeking innovative approaches and market opportunities to help our clients save time and money.

## Shared-Savings Program

The shared-savings program is a structured 5-step process designed specifically for businesses with existing waste and recycling services and seeking to reduce costs without additional out of pocket expenses.

This program:

- Is risk-free
- Requires no capital outlay
- Requires no budgeting
- Is fee based on results

## Account Management

This service is designed specifically for retail outlets and chains seeking a central point of contact to manage waste services and control costs while providing reliable store support. In the process, Waste Associates can help companies reduce soft costs related to the processing of payables and issuing of multiple payments by consolidating invoices and reducing suppliers.

## Construction & Demolition Procurement Services

Companies can rely on our trained account representatives to facilitate the procurement of construction and demolition waste disposal services. As part of the process, we will identify the most cost effective disposal alternatives, negotiate fees and ensure competitive pricing resulting in savings of 30% or more.

## Environmental Products

### Waste & Recycling Equipment

- Compactors
- Vertical Balers
- Horizontal Balers
- Customized Applications
- Installation & Service

### Prepaid Recycling Containers

- Dry Cell Batteries
- Straight Fluorescent Lamps
- Compact Fluorescent Lamps
- Ballasts
- E-Waste
- Mercury Waste
- Medical Infectious Waste

## Industries Served

- Contractors & Builders
- Distribution Facilities
- Hospitals and Healthcare
- Industrial
- Manufacturers
- Property Management
- Restaurants & Franchises
- Retail Outlets & Chains
- Retirement Facilities
- Universities & Schools